

# Status Quo vs CHEIFS+SPIA \$120K Income

For: Bill Simpson & Mary Simpson



Presented By: \_\_\_\_\_  
NextPoint Solutions

## Table of Contents

Analysis of:

Status Quo vs. CHEIFS+SPIA

Status Quo

CHEIFS+SPIA

## **Analysis of: Status Quo vs. CHEIFS+SPIA**

# Analysis of: Status Quo vs. CHEIFS+SPIA

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## Comparison of Liquid Assets

Year	M/F Ages	Spendable Cash Flow		Liquid Assets*	
		Strategy 1	Strategy 2	Strategy 1	Strategy 2
		Status Quo	CHEIFS +SPIA	Status Quo	CHEIFS +SPIA
1	76/75	120,000	120,000	1,902,472	1,931,175
2	77/76	123,600	123,600	1,921,477	1,981,067
3	78/77	127,308	127,308	1,936,669	2,029,450
4	79/78	131,127	131,127	1,947,669	2,076,074
5	80/79	135,061	135,061	1,954,073	2,120,675
6	81/80	139,113	139,113	1,955,411	2,162,930
7	82/81	143,286	143,286	1,951,258	2,202,566
8	83/82	147,585	147,585	1,941,069	2,239,206
9	84/83	152,012	152,012	1,924,368	2,272,550
10	85/84	156,573	156,573	1,900,525	2,302,154
11	86/85	161,270	161,270	1,868,924	2,327,600
12	87/86	166,108	166,108	1,828,903	2,348,438
13	88/87	171,091	171,091	1,779,641	2,364,071
14	89/88	176,224	176,224	1,720,475	2,374,075
15	90/89	181,511	181,511	1,650,440	2,377,739
16	91/90	186,956	186,956	1,568,618	2,374,415
17	92/91	192,565	192,565	1,474,023	2,354,802
18	93/92	198,342	198,342	1,365,589	2,325,171
19	94/93	204,292	204,292	1,241,922	2,285,334
20	95/94	210,421	210,421	1,101,729	2,234,304
21	96/95	216,733	216,733	943,327	2,170,721
22	97/96	223,235	223,235	765,484	2,093,697
23	98/97	229,932	229,932	566,218	2,001,616
24	99/98	236,830	236,830	368,896	1,893,067
25	100/99	243,935	243,935	170,937	1,766,134
		4,375,110	4,375,110		

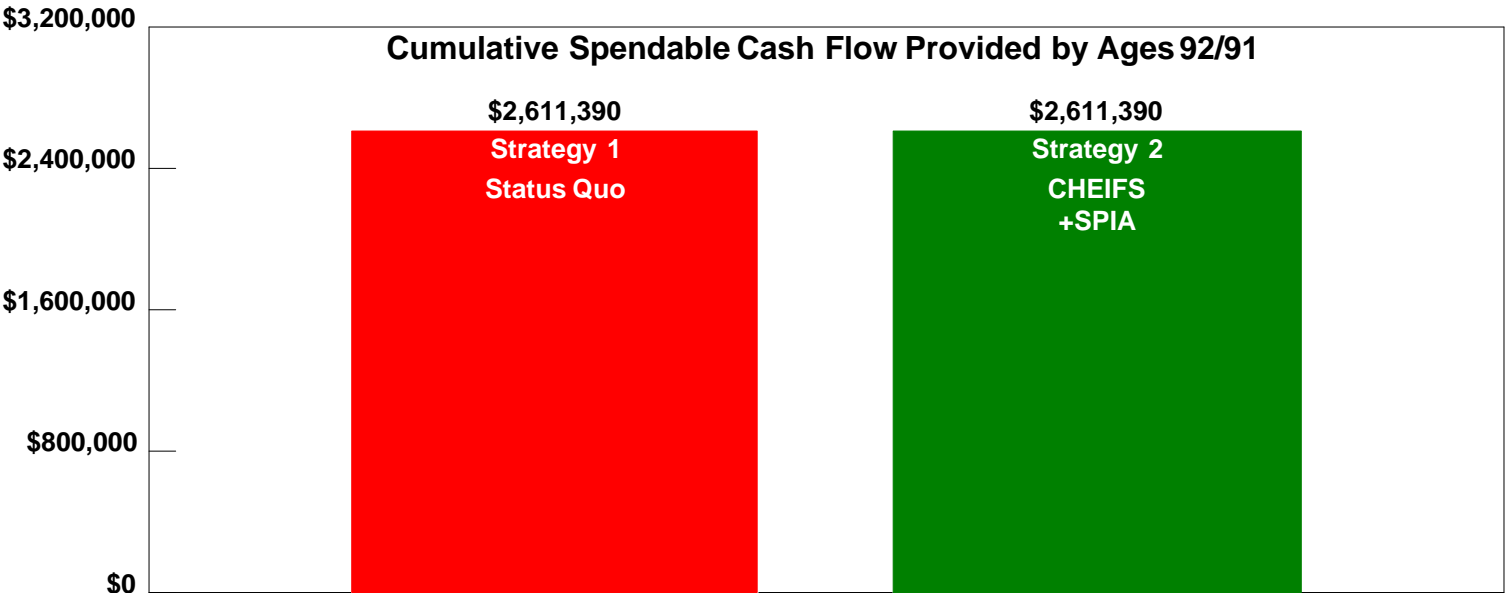
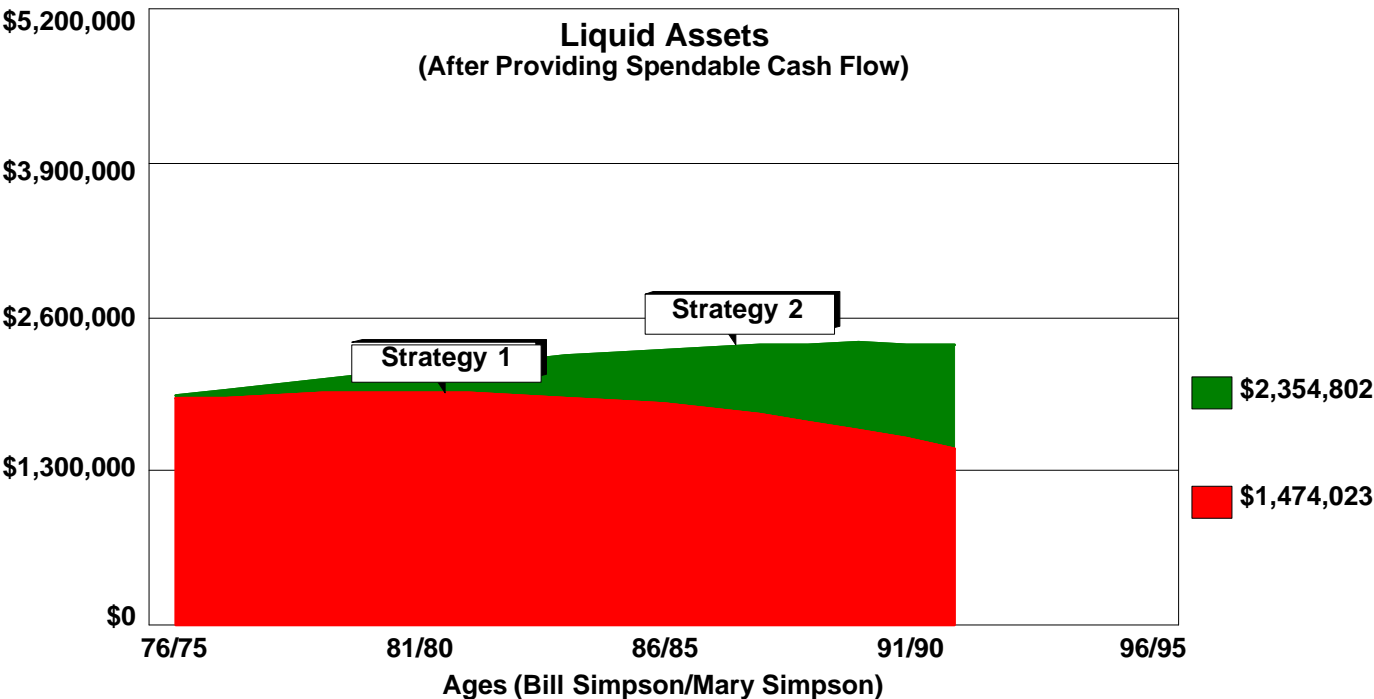
\*After providing spendable cash flow.

# Analysis of: Status Quo vs. CHEIFS+SPIA

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For: Bill Simpson & Mary Simpson

## Comparison of Alternatives

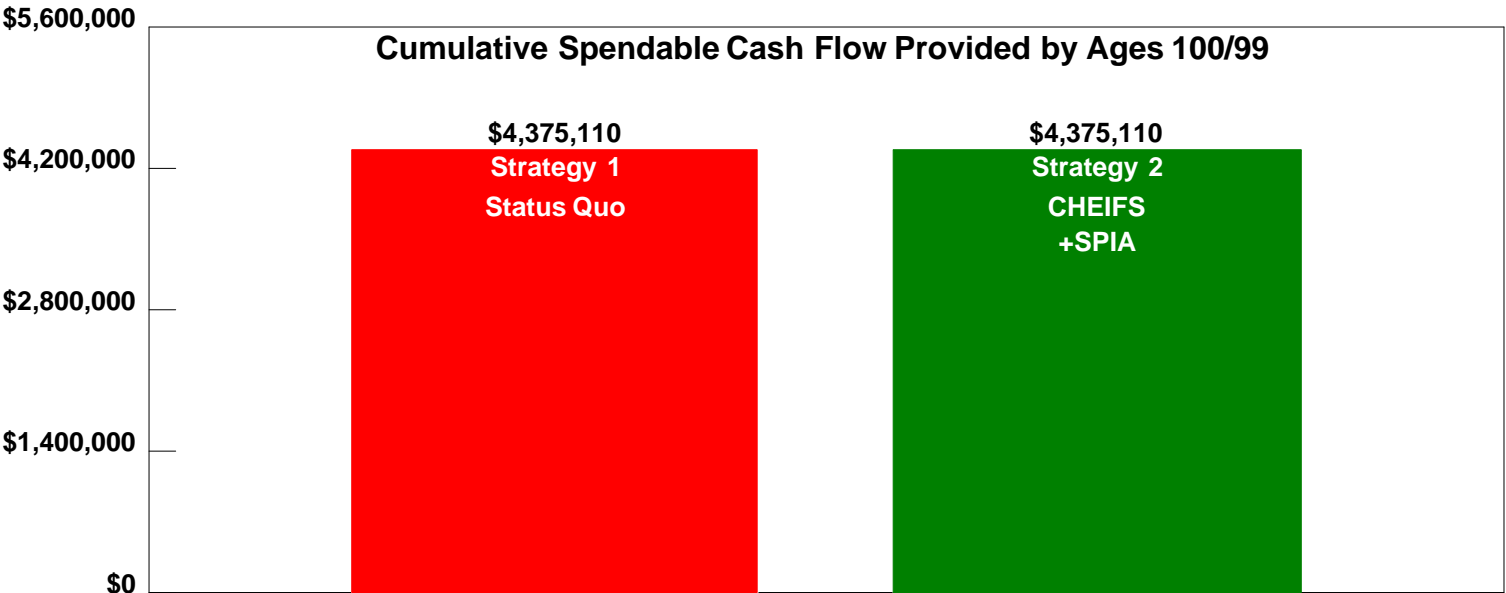
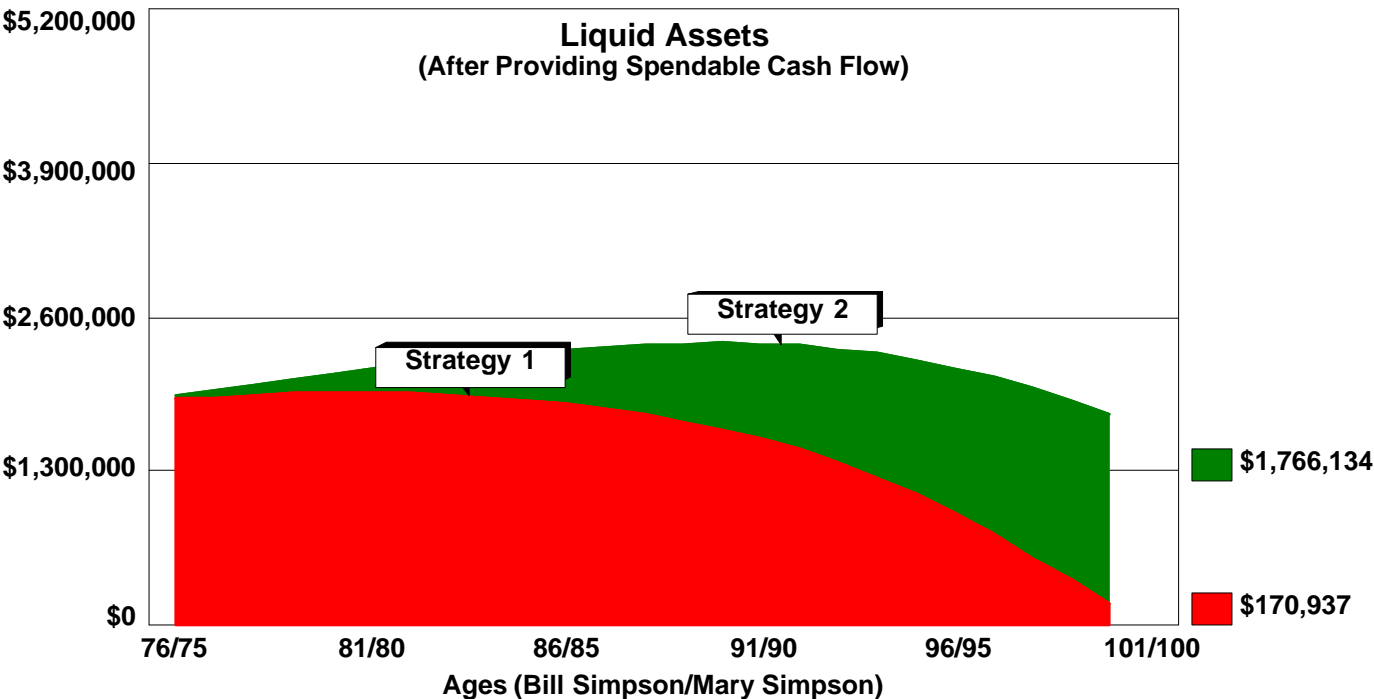


# Analysis of: Status Quo vs. CHEIFS+SPIA

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## Comparison of Alternatives



# Analysis of: Status Quo vs. CHEIFS+SPIA

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For: Bill Simpson & Mary Simpson

## Comparison of Alternatives

Year	M/F Ages	Spendable Cash Flow		Liquid Assets*		Wealth to Heirs	
		Strategy 1	Strategy 2	Strategy 1	Strategy 2	Strategy 1	Strategy 2
		Status Quo	CHEIFS +SPIA	Status Quo	CHEIFS +SPIA	Status Quo	CHEIFS +SPIA
1	76/75	120,000	120,000	1,902,472	1,931,175	3,432,472	3,086,106
2	77/76	123,600	123,600	1,921,477	1,981,067	3,482,077	3,117,876
3	78/77	127,308	127,308	1,936,669	2,029,450	3,528,481	3,142,421
4	79/78	131,127	131,127	1,947,669	2,076,074	3,571,317	3,158,679
5	80/79	135,061	135,061	1,954,073	2,120,675	3,610,194	3,165,472
6	81/80	139,113	139,113	1,955,411	2,162,930	3,644,655	3,161,439
7	82/81	143,286	143,286	1,951,258	2,202,566	3,674,287	3,145,133
8	83/82	147,585	147,585	1,941,069	2,239,206	3,698,558	3,121,795
9	84/83	152,012	152,012	1,924,368	2,272,550	3,717,007	3,172,791
10	85/84	156,573	156,573	1,900,525	2,302,154	3,729,017	3,220,400
11	86/85	161,270	161,270	1,868,924	2,327,600	3,733,985	3,264,210
12	87/86	166,108	166,108	1,828,903	2,348,438	3,731,266	3,303,781
13	88/87	171,091	171,091	1,779,641	2,364,071	3,720,051	3,338,521
14	89/88	176,224	176,224	1,720,475	2,374,075	3,699,693	3,368,013
15	90/89	181,511	181,511	1,650,440	2,377,739	3,669,243	3,391,557
16	91/90	186,956	186,956	1,568,618	2,374,415	3,627,797	3,408,509
17	92/91	192,565	192,565	1,474,023	2,354,802	3,574,385	3,409,577
18	93/92	198,342	198,342	1,365,589	2,325,171	3,507,958	3,401,042
19	94/93	204,292	204,292	1,241,922	2,285,334	3,427,139	3,382,723
20	95/94	210,421	210,421	1,101,729	2,234,304	3,330,650	3,353,640
21	96/95	216,733	216,733	943,327	2,170,721	3,216,827	3,312,445
22	97/96	223,235	223,235	765,484	2,093,697	3,084,454	3,258,255
23	98/97	229,932	229,932	566,218	2,001,616	2,931,567	3,189,465
24	99/98	236,830	236,830	368,896	1,893,067	2,781,552	3,104,673
25	100/99	243,935	243,935	170,937	1,766,134	2,631,846	3,001,972
		4,375,110	4,375,110				

\*After providing spendable cash flow.

# Analysis of: Status Quo vs. CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Comparison of Alternatives

Year	M/F Ages	Spendable Cash Flow		Net Worth*		Wealth to Heirs	
		Strategy 1	Strategy 2	Strategy 1	Strategy 2	Strategy 1	Strategy 2
		Status Quo	CHEIFS +SPIA	Status Quo	CHEIFS +SPIA	Status Quo	CHEIFS +SPIA
1	76/75	120,000	120,000	3,432,472	3,086,106	3,432,472	3,086,106
2	77/76	123,600	123,600	3,482,077	3,117,876	3,482,077	3,117,876
3	78/77	127,308	127,308	3,528,481	3,142,421	3,528,481	3,142,421
4	79/78	131,127	131,127	3,571,317	3,158,679	3,571,317	3,158,679
5	80/79	135,061	135,061	3,610,194	3,165,472	3,610,194	3,165,472
6	81/80	139,113	139,113	3,644,655	3,161,439	3,644,655	3,161,439
7	82/81	143,286	143,286	3,674,287	3,145,133	3,674,287	3,145,133
8	83/82	147,585	147,585	3,698,558	3,121,795	3,698,558	3,121,795
9	84/83	152,012	152,012	3,717,007	3,172,791	3,717,007	3,172,791
10	85/84	156,573	156,573	3,729,017	3,220,400	3,729,017	3,220,400
11	86/85	161,270	161,270	3,733,985	3,264,210	3,733,985	3,264,210
12	87/86	166,108	166,108	3,731,266	3,303,781	3,731,266	3,303,781
13	88/87	171,091	171,091	3,720,051	3,338,521	3,720,051	3,338,521
14	89/88	176,224	176,224	3,699,693	3,368,013	3,699,693	3,368,013
15	90/89	181,511	181,511	3,669,243	3,391,557	3,669,243	3,391,557
16	91/90	186,956	186,956	3,627,797	3,408,509	3,627,797	3,408,509
17	92/91	192,565	192,565	3,574,385	3,409,577	3,574,385	3,409,577
18	93/92	198,342	198,342	3,507,958	3,401,042	3,507,958	3,401,042
19	94/93	204,292	204,292	3,427,139	3,382,723	3,427,139	3,382,723
20	95/94	210,421	210,421	3,330,650	3,353,640	3,330,650	3,353,640
21	96/95	216,733	216,733	3,216,827	3,312,445	3,216,827	3,312,445
22	97/96	223,235	223,235	3,084,454	3,258,255	3,084,454	3,258,255
23	98/97	229,932	229,932	2,931,567	3,189,465	2,931,567	3,189,465
24	99/98	236,830	236,830	2,781,552	3,104,673	2,781,552	3,104,673
25	100/99	243,935	243,935	2,631,846	3,001,972	2,631,846	3,001,972
		4,375,110	4,375,110				

\*After providing spendable cash flow.

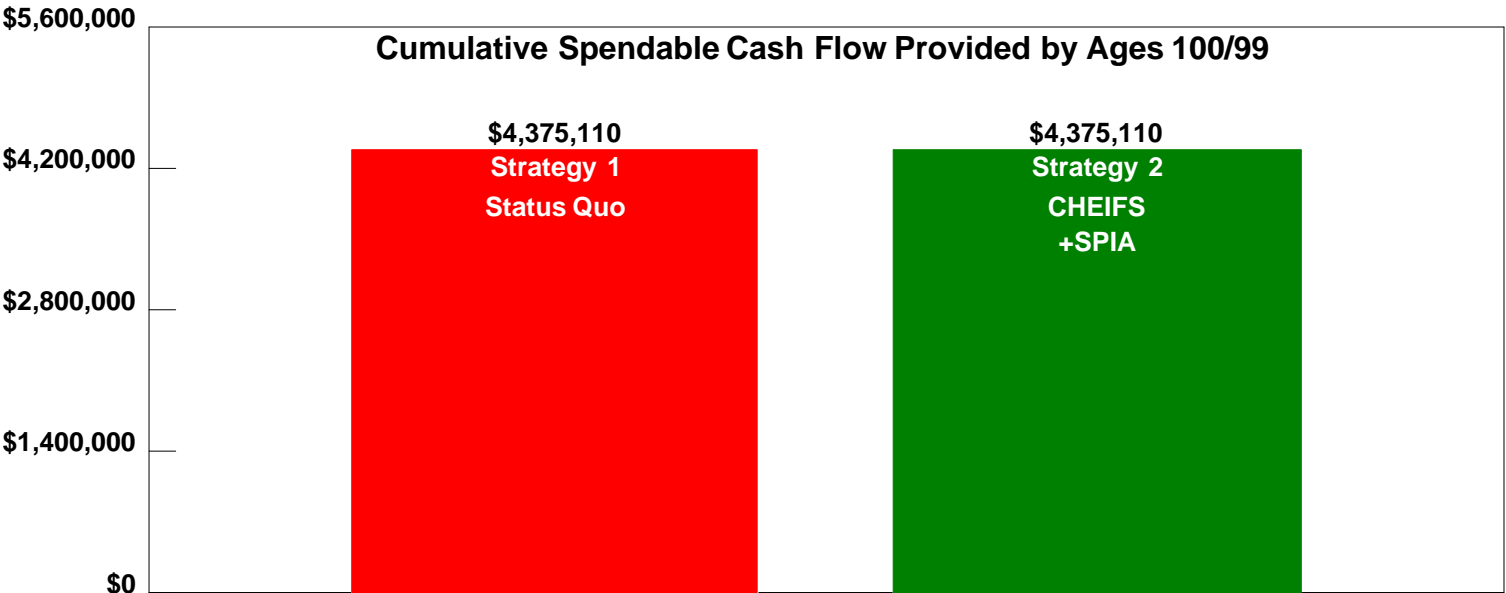
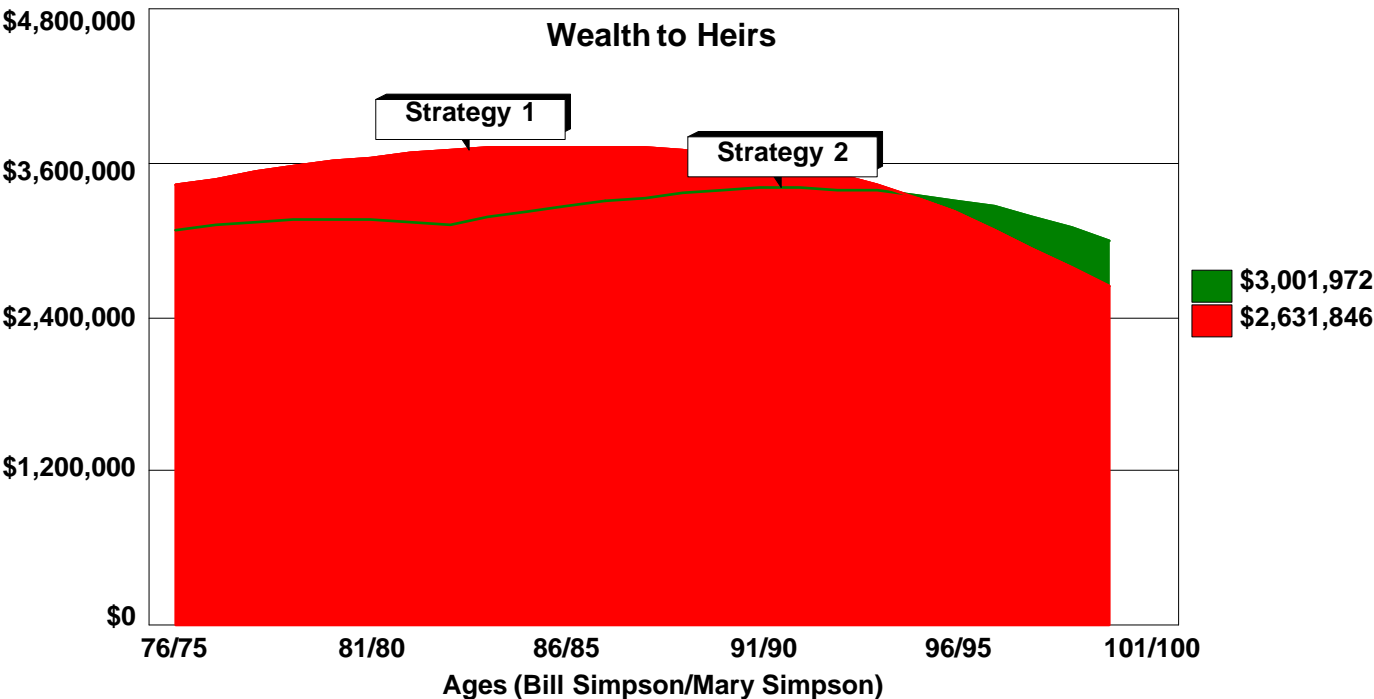


# Analysis of: Status Quo vs. CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Comparison of Alternatives



**Analysis of: Status Quo**

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson, Ages 76/75

## Client Information Summary

### Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest)	\$	0
	Liquid Assets (Tax Exempt Interest)		0
	Equity Assets		1,100,000
	Tax Deferred Assets		0
	Retirement Plan Assets		1,200,000
Total Liquid Assets			2,300,000
<u>Illiquid Assets:</u>	Principal Residence		1,500,000
	Total Illiquid Assets		1,500,000
<u>Other Assets:</u>	Total Other Assets Inside the Estate		0
	Total Estate Assets		\$3,800,000
	Total Other Assets Outside the Estate		0

### Funding Options for Required Cash Flow

Retirement Plan Assets: Minimum Distribution, Unless More Is Needed  
Cash Flow Funding: Sequential Use of Liquid Assets --  
Brokerage Accounts, IRA

### Assumptions Used

<u>Income Tax Rates:</u>	Retirement	35.00%
<u>Life Expectancy:</u>	Joint	17 Years
	Bill Simpson	Age 92
	Mary Simpson	Age 91
<u>Equities:</u>	Brokerage Accounts	
	Growth Rate	7.00%
	Dividend Rate	0.00%
<u>Retirement Plan Assets Bill Simpson:</u>	Defined Contr. Yield Assumption	7.00%

The information in this presentation is not guaranteed; it is for illustrative purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Required

Spendable Cash Flow			
Year	M/F Ages	(1) After Tax Cash Flow for Living Expenses	(2) Total After Tax Cash Flow Required
1	76/75	120,000	120,000
2	77/76	123,600	123,600
3	78/77	127,308	127,308
4	79/78	131,127	131,127
5	80/79	135,061	135,061
6	81/80	139,113	139,113
7	82/81	143,286	143,286
8	83/82	147,585	147,585
9	84/83	152,012	152,012
10	85/84	156,573	156,573
11	86/85	161,270	161,270
12	87/86	166,108	166,108
13	88/87	171,091	171,091
14	89/88	176,224	176,224
15	90/89	181,511	181,511
16	91/90	186,956	186,956
17	92/91	192,565	192,565
18	93/92	198,342	198,342
19	94/93	204,292	204,292
20	95/94	210,421	210,421
21	96/95	216,733	216,733
22	97/96	223,235	223,235
23	98/97	229,932	229,932
24	99/98	236,830	236,830
25	100/99	243,935	243,935
		4,375,110	4,375,110

Column (1) assumes 3.00% inflation.

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Expected Cash Flow

Year	M/F Ages	(1) After Tax Cash Flow from Social Security*	(2) Total Expected After Tax Cash Flow
1	76/75	36,000	36,000
2	77/76	36,000	36,000
3	78/77	36,000	36,000
4	79/78	36,000	36,000
5	80/79	36,000	36,000
6	81/80	36,000	36,000
7	82/81	36,000	36,000
8	83/82	36,000	36,000
9	84/83	36,000	36,000
10	85/84	36,000	36,000
11	86/85	36,000	36,000
12	87/86	36,000	36,000
13	88/87	36,000	36,000
14	89/88	36,000	36,000
15	90/89	36,000	36,000
16	91/90	36,000	36,000
17	92/91	36,000	36,000
18	93/92	36,000	36,000
19	94/93	36,000	36,000
20	95/94	36,000	36,000
21	96/95	36,000	36,000
22	97/96	36,000	36,000
23	98/97	36,000	36,000
24	99/98	36,000	36,000
25	100/99	36,000	36,000

900,000

900,000

\*The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimate call the Social Security Administration at 1-800-772-1213 or go to <http://socialsecurity.gov/estimator/>.

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Analysis

Year	M/F Ages	Annual Cash Flow Required			Annual Cash Flow Provided			
		(1) After Tax Spendable Cash Flow Required	(2) After Tax Dedicated Cash Flow Required	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) After Tax Cash Flow from Retirement Plan Assets	(6) After Tax Cash Flow from Equity Assets	(7) Total After Tax Cash Flow Provided*
1	76/75	120,000	0	120,000	36,000	32,911	51,089	120,000
2	77/76	123,600	0	123,600	36,000	34,646	52,954	123,600
3	78/77	127,308	0	127,308	36,000	36,626	54,682	127,308
4	79/78	131,127	0	131,127	36,000	38,711	56,416	131,127
5	80/79	135,061	0	135,061	36,000	40,907	58,154	135,061
6	81/80	139,113	0	139,113	36,000	42,994	60,119	139,113
7	82/81	143,286	0	143,286	36,000	45,412	61,874	143,286
8	83/82	147,585	0	147,585	36,000	47,681	63,904	147,585
9	84/83	152,012	0	152,012	36,000	50,335	65,677	152,012
10	85/84	156,573	0	156,573	36,000	52,786	67,787	156,573
11	86/85	161,270	0	161,270	36,000	55,320	69,950	161,270
12	87/86	166,108	0	166,108	36,000	57,933	72,175	166,108
13	88/87	171,091	0	171,091	36,000	60,176	74,915	171,091
14	89/88	176,224	0	176,224	36,000	62,915	77,309	176,224
15	90/89	181,511	0	181,511	36,000	65,171	80,340	181,511
16	91/90	186,956	0	186,956	36,000	67,404	83,552	186,956
17	92/91	192,565	0	192,565	36,000	69,594	86,971	192,565
18	93/92	198,342	0	198,342	36,000	71,711	90,631	198,342
19	94/93	204,292	0	204,292	36,000	72,949	95,343	204,292
20	95/94	210,421	0	210,421	36,000	73,988	100,433	210,421
21	96/95	216,733	0	216,733	36,000	73,897	106,836	216,733
22	97/96	223,235	0	223,235	36,000	74,452	112,783	223,235
23	98/97	229,932	0	229,932	36,000	73,650	120,282	229,932
24	99/98	236,830	0	236,830	36,000	145,384	55,446	236,830
25	100/99	243,935	0	243,935	36,000	207,935	0	243,935
		4,375,110	0	4,375,110	900,000	1,655,488	1,819,622	4,375,110

\*IMPORTANT NOTE: For this plan to be financially sound, column (7) must be sufficient to provide the values in column (3).

Column (1): assumes 3.00% inflation.

Column (4): see "Expected Cash Flow" report.

Column (5): see "Summary of Retirement Plan Assets" report.

Column (6): see "Details of Equity Assets" report.

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Brokerage Accounts

		Initial Cost Basis 800,000	Growth 7.00%	Retirement Income TaxRate 35.00%	Capital Gains Tax Rate 30.00%				
Yr	M/F Ages	(1) Beginning of Year Value of Asset	(2) Sale of Equities	(3) Capital Growth	(4) After Tax Reinvested Dividends	(5)* Net Year End Value of Assets	(6) After Tax Dividend Cash Flow	(7) After Tax Equity Sales Cash Flow	(8) Combined After Tax Cash Flow
1	76/75	1,100,000	55,641	73,105	0	1,109,083	0	51,089	51,089
2	77/76	1,109,083	58,484	73,542	0	1,115,710	0	52,954	52,954
3	78/77	1,115,710	61,203	73,815	0	1,119,860	0	54,682	54,682
4	79/78	1,119,860	63,951	73,914	0	1,121,349	0	56,416	56,416
5	80/79	1,121,349	66,726	73,824	0	1,119,984	0	58,154	58,154
6	81/80	1,119,984	69,782	73,514	0	1,115,288	0	60,119	60,119
7	82/81	1,115,288	72,613	72,987	0	1,107,295	0	61,874	61,874
8	83/82	1,107,295	75,785	72,206	0	1,095,438	0	63,904	63,904
9	84/83	1,095,438	78,668	71,174	0	1,079,784	0	65,677	65,677
10	85/84	1,079,784	81,968	69,847	0	1,059,656	0	67,787	67,787
11	86/85	1,059,656	85,348	68,202	0	1,034,691	0	69,950	69,950
12	87/86	1,034,691	88,819	66,211	0	1,004,492	0	72,175	72,175
13	88/87	1,004,492	92,943	63,808	0	968,042	0	74,915	74,915
14	89/88	968,042	96,655	60,997	0	925,391	0	77,309	77,309
15	90/89	925,391	101,181	57,695	0	875,291	0	80,340	80,340
16	91/90	875,291	105,959	53,853	0	817,011	0	83,552	83,552
17	92/91	817,011	111,022	49,419	0	749,742	0	86,971	86,971
18	93/92	749,742	116,417	44,333	0	672,576	0	90,631	90,631
19	94/93	672,576	123,195	38,457	0	583,429	0	95,343	95,343
20	95/94	583,429	130,499	31,705	0	481,000	0	100,433	100,433
21	96/95	481,000	139,556	23,901	0	362,605	0	106,836	106,836
22	97/96	362,605	148,064	15,018	0	227,837	0	112,783	112,783
23	98/97	227,837	158,659	4,842	0	73,465	0	120,282	120,282
24	99/98	73,465	73,465	0	0	0	0	55,446	55,446
25	100/99	0	0	0	0	0	0	0	0
			2,256,603		0		0	1,819,622	1,819,622

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

\*Column (5) has been reduced by a 0.75% management fee.

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Defined Contribution Plan Assets for Bill Simpson (IRA)

		Retirement Plan Assets Initial Value 1,200,000	Retirement Plan Assets Cost Basis 0	Retirement Plan Assets Yield 7.00%			Retirement Income Tax Rate 35.00%	
Year	M/F Ages	(1) Beginning of Year Value of Retirement Plan Assets	(2) Before Tax Required Minimum Distributions	(3) Before Tax Distribution	(4) After Tax Cash Flow from Retirement Plan Assets	(5) Year End Retirement Plan Assets	(6) Income Tax Due If Retirement Plan Assets Are Liquidated	(7) Year End Value of Retirement Plan Assets If Liquidated (5) - (6)
1	76/75	1,200,000	50,633	50,633	32,911	1,220,599	427,210	793,389
2	77/76	1,220,599	53,301	53,301	34,646	1,239,641	433,874	805,767
3	78/77	1,239,641	56,347	56,347	36,626	1,256,629	439,820	816,809
4	79/78	1,256,629	59,556	59,556	38,711	1,271,262	444,942	826,320
5	80/79	1,271,262	62,934	62,934	40,907	1,283,214	449,125	834,089
6	81/80	1,283,214	66,145	66,145	42,994	1,292,497	452,374	840,123
7	82/81	1,292,497	69,865	69,865	45,412	1,298,405	454,442	843,963
8	83/82	1,298,405	73,356	73,356	47,681	1,300,971	455,340	845,631
9	84/83	1,300,971	77,439	77,439	50,335	1,299,360	454,776	844,584
10	85/84	1,299,360	81,210	81,210	52,786	1,293,645	452,776	840,869
11	86/85	1,293,645	85,108	85,108	55,320	1,283,436	449,203	834,233
12	87/86	1,283,436	89,128	89,128	57,933	1,268,325	443,914	824,411
13	88/87	1,268,325	92,578	92,578	60,176	1,248,614	437,015	811,599
14	89/88	1,248,614	96,792	96,792	62,915	1,223,206	428,122	795,084
15	90/89	1,223,206	100,263	100,263	65,171	1,192,537	417,388	775,149
16	91/90	1,192,537	103,699	103,699	67,404	1,156,319	404,712	751,607
17	92/91	1,156,319	107,067	107,067	69,594	1,114,279	389,998	724,281
18	93/92	1,114,279	110,325	110,325	71,711	1,066,174	373,161	693,013
19	94/93	1,066,174	112,229	112,229	72,949	1,013,066	354,573	658,493
20	95/94	1,013,066	113,828	113,828	73,988	954,968	334,239	620,729
21	96/95	954,968	113,687	113,687	73,897	893,419	312,697	580,722
22	97/96	893,419	114,541	114,541	74,452	827,149	289,502	537,647
23	98/97	827,149	113,308	113,308	73,650	758,081	265,328	492,753
24	99/98	758,081	111,483	223,668	145,384	567,533	198,637	368,896
25	100/99	567,533	88,677	319,900	207,935	262,980	92,043	170,937

2,203,499      2,546,907      1,655,488

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (5) has been reduced by an assumed management fee of 0.75%.

Column (6) illustrates the deferred income tax still due on the Retirement Plan.



# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Liquid Assets

Year	M/F Ages	(1) Year End Value of Retirement Plan Assets	+	(2) Year End Value of Equity Assets	=	(3) Total Liquid Assets
1	76/75	793,389		1,109,083		1,902,472
2	77/76	805,767		1,115,710		1,921,477
3	78/77	816,809		1,119,860		1,936,669
4	79/78	826,320		1,121,349		1,947,669
5	80/79	834,089		1,119,984		1,954,073
6	81/80	840,123		1,115,288		1,955,411
7	82/81	843,963		1,107,295		1,951,258
8	83/82	845,631		1,095,438		1,941,069
9	84/83	844,584		1,079,784		1,924,368
10	85/84	840,869		1,059,656		1,900,525
11	86/85	834,233		1,034,691		1,868,924
12	87/86	824,411		1,004,492		1,828,903
13	88/87	811,599		968,042		1,779,641
14	89/88	795,084		925,391		1,720,475
15	90/89	775,149		875,291		1,650,440
16	91/90	751,607		817,011		1,568,618
17	92/91	724,281		749,742		1,474,023
18	93/92	693,013		672,576		1,365,589
19	94/93	658,493		583,429		1,241,922
20	95/94	620,729		481,000		1,101,729
21	96/95	580,722		362,605		943,327
22	97/96	537,647		227,837		765,484
23	98/97	492,753		73,465		566,218
24	99/98	368,896		0		368,896
25	100/99	170,937		0		170,937

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (2.00% Growth)	(2) Total Illiquid Assets
1	76/75	1,530,000	1,530,000
2	77/76	1,560,600	1,560,600
3	78/77	1,591,812	1,591,812
4	79/78	1,623,648	1,623,648
5	80/79	1,656,121	1,656,121
6	81/80	1,689,244	1,689,244
7	82/81	1,723,029	1,723,029
8	83/82	1,757,489	1,757,489
9	84/83	1,792,639	1,792,639
10	85/84	1,828,492	1,828,492
11	86/85	1,865,061	1,865,061
12	87/86	1,902,363	1,902,363
13	88/87	1,940,410	1,940,410
14	89/88	1,979,218	1,979,218
15	90/89	2,018,803	2,018,803
16	91/90	2,059,179	2,059,179
17	92/91	2,100,362	2,100,362
18	93/92	2,142,369	2,142,369
19	94/93	2,185,217	2,185,217
20	95/94	2,228,921	2,228,921
21	96/95	2,273,500	2,273,500
22	97/96	2,318,970	2,318,970
23	98/97	2,365,349	2,365,349
24	99/98	2,412,656	2,412,656
25	100/99	2,460,909	2,460,909

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Hypothetical Net Worth (After Providing Required Cash Flow)

Year	M/F Ages	(1) Year End Value of Illiquid Assets	+	(2) Year End Value of Taxable Retirement Plan Assets	+	(3) Year End Value of Equity Assets	=	(4) Year End Hypothetical Net Worth
1	76/75	1,530,000		793,389		1,109,083		3,432,472
2	77/76	1,560,600		805,767		1,115,710		3,482,077
3	78/77	1,591,812		816,809		1,119,860		3,528,481
4	79/78	1,623,648		826,320		1,121,349		3,571,317
5	80/79	1,656,121		834,089		1,119,984		3,610,194
6	81/80	1,689,244		840,123		1,115,288		3,644,655
7	82/81	1,723,029		843,963		1,107,295		3,674,287
8	83/82	1,757,489		845,631		1,095,438		3,698,558
9	84/83	1,792,639		844,584		1,079,784		3,717,007
10	85/84	1,828,492		840,869		1,059,656		3,729,017
11	86/85	1,865,061		834,233		1,034,691		3,733,985
12	87/86	1,902,363		824,411		1,004,492		3,731,266
13	88/87	1,940,410		811,599		968,042		3,720,051
14	89/88	1,979,218		795,084		925,391		3,699,693
15	90/89	2,018,803		775,149		875,291		3,669,243
16	91/90	2,059,179		751,607		817,011		3,627,797
17	92/91	2,100,362		724,281		749,742		3,574,385
18	93/92	2,142,369		693,013		672,576		3,507,958
19	94/93	2,185,217		658,493		583,429		3,427,139
20	95/94	2,228,921		620,729		481,000		3,330,650
21	96/95	2,273,500		580,722		362,605		3,216,827
22	97/96	2,318,970		537,647		227,837		3,084,454
23	98/97	2,365,349		492,753		73,465		2,931,567
24	99/98	2,412,656		368,896		0		2,781,552
25	100/99	2,460,909		170,937		0		2,631,846

Column (4) has been reduced by income tax due if tax deferred assets are liquidated.

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Transfer Taxation of Retirement Plan Assets

		Plan Assets Initial Value 1,200,000	Plan Assets Cost Basis 0	Plan Assets Yield 7.00%	Heirs' Income Tax Rate 35.00%		
Year	M/F Ages	(1) Plan Assets in Estate	(2) Estate Tax on Plan Assets	(3) Income Tax on Plan Assets	(4) Total Taxes Attributed to Plan Assets	(5) Heirs After Tax Plan Assets (1) - (4)	(6) Percent Loss Due to Tax
1	76/75	1,220,599	0	427,210	427,210	793,389	35%
2	77/76	1,239,641	0	433,874	433,874	805,767	35%
3	78/77	1,256,629	0	439,820	439,820	816,809	35%
4	79/78	1,271,262	0	444,942	444,942	826,320	35%
5	80/79	1,283,214	0	449,125	449,125	834,089	35%
6	81/80	1,292,497	0	452,374	452,374	840,123	35%
7	82/81	1,298,405	0	454,442	454,442	843,963	35%
8	83/82	1,300,971	0	455,340	455,340	845,631	35%
9	84/83	1,299,360	0	454,776	454,776	844,584	35%
10	85/84	1,293,645	0	452,776	452,776	840,869	35%
11	86/85	1,283,436	0	449,203	449,203	834,233	35%
12	87/86	1,268,325	0	443,914	443,914	824,411	35%
13	88/87	1,248,614	0	437,015	437,015	811,599	35%
14	89/88	1,223,206	0	428,122	428,122	795,084	35%
15	90/89	1,192,537	0	417,388	417,388	775,149	35%
16	91/90	1,156,319	0	404,712	404,712	751,607	35%
17	92/91	1,114,279	0	389,998	389,998	724,281	35%
18	93/92	1,066,174	0	373,161	373,161	693,013	35%
19	94/93	1,013,066	0	354,573	354,573	658,493	35%
20	95/94	954,968	0	334,239	334,239	620,729	35%
21	96/95	893,419	0	312,697	312,697	580,722	35%
22	97/96	827,149	0	289,502	289,502	537,647	35%
23	98/97	758,081	0	265,328	265,328	492,753	35%
24	99/98	567,533	0	198,637	198,637	368,896	35%
25	100/99	262,980	0	92,043	92,043	170,937	35%

# Analysis of: Status Quo

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Wealth Transfer Summary (After Providing Required Cash Flow)

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) YearEnd Wealth Transferred to Heirs
1	76/75	3,859,682	427,210	3,432,472	0	3,432,472
2	77/76	3,915,951	433,874	3,482,077	0	3,482,077
3	78/77	3,968,301	439,820	3,528,481	0	3,528,481
4	79/78	4,016,259	444,942	3,571,317	0	3,571,317
5	80/79	4,059,319	449,125	3,610,194	0	3,610,194
6	81/80	4,097,029	452,374	3,644,655	0	3,644,655
7	82/81	4,128,729	454,442	3,674,287	0	3,674,287
8	83/82	4,153,898	455,340	3,698,558	0	3,698,558
9	84/83	4,171,783	454,776	3,717,007	0	3,717,007
10	85/84	4,181,793	452,776	3,729,017	0	3,729,017
11	86/85	4,183,188	449,203	3,733,985	0	3,733,985
12	87/86	4,175,180	443,914	3,731,266	0	3,731,266
13	88/87	4,157,066	437,015	3,720,051	0	3,720,051
14	89/88	4,127,815	428,122	3,699,693	0	3,699,693
15	90/89	4,086,631	417,388	3,669,243	0	3,669,243
16	91/90	4,032,509	404,712	3,627,797	0	3,627,797
17	92/91	3,964,383	389,998	3,574,385	0	3,574,385
18	93/92	3,881,119	373,161	3,507,958	0	3,507,958
19	94/93	3,781,712	354,573	3,427,139	0	3,427,139
20	95/94	3,664,889	334,239	3,330,650	0	3,330,650
21	96/95	3,529,524	312,697	3,216,827	0	3,216,827
22	97/96	3,373,956	289,502	3,084,454	0	3,084,454
23	98/97	3,196,895	265,328	2,931,567	0	2,931,567
24	99/98	2,980,189	198,637	2,781,552	0	2,781,552
25	100/99	2,723,889	92,043	2,631,846	0	2,631,846

### Summary at Life Expectancy (Year 17)

Total Estate Assets	\$ 3,964,383
Wealth Transferred to Heirs	\$ 3,574,385

\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

**Analysis of: CHEIFS+SPIA**

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson, Ages 76/75

## Client Information Summary

### Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest)	\$	0
	Liquid Assets (Tax Exempt Interest)		0
	Equity Assets		1,100,000
	Tax Deferred Assets		0
	Retirement Plan Assets		1,200,000
Total Liquid Assets			2,300,000
<u>Illiquid Assets:</u>	Principal Residence		1,500,000
	Total Illiquid Assets		1,500,000
<u>Other Assets:</u>	Total Other Assets Inside the Estate		0
	Total Estate Assets		\$3,800,000
	Total Other Assets Outside the Estate		0

### Funding Options for Required Cash Flow

Retirement Plan Assets: Minimum Distribution, Unless More Is Needed  
Cash Flow Funding: Sequential Use of Liquid Assets --  
Brokerage Accounts, IRA

### Assumptions Used

<u>Income Tax Rates:</u>	Retirement	35.00%
<u>Life Expectancy:</u>	Joint	17 Years
	Bill Simpson	Age 92
	Mary Simpson	Age 91
<u>Equities:</u>	Brokerage Accounts	
	Growth Rate	7.00%
	Dividend Rate	0.00%
<u>Retirement Plan Assets Bill Simpson:</u>	Defined Contr. Yield Assumption	7.00%

The information in this presentation is not guaranteed; it is for illustrative purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Required

		Spendable Cash Flow		Dedicated Cash Flow	
Year	M/F Ages	(1) After Tax Cash Flow for Living Expenses	= (2) Total After Tax Spendable Cash Flow Required	+ (3) After Tax Cash Flow for Funding SPIA	= (4) Total After Tax Cash Flow Required
1	76/75	120,000	120,000	325,000	445,000
2	77/76	123,600	123,600	0	123,600
3	78/77	127,308	127,308	0	127,308
4	79/78	131,127	131,127	0	131,127
5	80/79	135,061	135,061	0	135,061
6	81/80	139,113	139,113	0	139,113
7	82/81	143,286	143,286	0	143,286
8	83/82	147,585	147,585	0	147,585
9	84/83	152,012	152,012	0	152,012
10	85/84	156,573	156,573	0	156,573
11	86/85	161,270	161,270	0	161,270
12	87/86	166,108	166,108	0	166,108
13	88/87	171,091	171,091	0	171,091
14	89/88	176,224	176,224	0	176,224
15	90/89	181,511	181,511	0	181,511
16	91/90	186,956	186,956	0	186,956
17	92/91	192,565	192,565	0	192,565
18	93/92	198,342	198,342	0	198,342
19	94/93	204,292	204,292	0	204,292
20	95/94	210,421	210,421	0	210,421
21	96/95	216,733	216,733	0	216,733
22	97/96	223,235	223,235	0	223,235
23	98/97	229,932	229,932	0	229,932
24	99/98	236,830	236,830	0	236,830
25	100/99	243,935	243,935	0	243,935
		4,375,110	4,375,110	325,000	4,700,110

Column (1) assumes 3.00% inflation.

Date: 03/23/2026



# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Expected Cash Flow

Year	M/F Ages	(1) After Tax Cash Flow from Social Security*	(2) Annualized After Tax Cash Flow from Single Premium Immediate Annuity	(3) Total Cash Flow Provided By CHEIFS Plan	(4) Total Expected After Tax Cash Flow
1	76/75	36,000	24,817	325,000	385,817
2	77/76	36,000	24,817	0	60,817
3	78/77	36,000	24,817	0	60,817
4	79/78	36,000	24,817	0	60,817
5	80/79	36,000	24,817	0	60,817
6	81/80	36,000	24,817	0	60,817
7	82/81	36,000	24,817	0	60,817
8	83/82	36,000	24,817	0	60,817
9	84/83	36,000	24,817	0	60,817
10	85/84	36,000	24,817	0	60,817
11	86/85	36,000	24,817	0	60,817
12	87/86	36,000	24,817	0	60,817
13	88/87	36,000	24,817	0	60,817
14	89/88	36,000	24,817	0	60,817
15	90/89	36,000	24,817	0	60,817
16	91/90	36,000	24,817	0	60,817
17	92/91	36,000	18,472	0	54,472
18	93/92	36,000	17,753	0	53,753
19	94/93	36,000	17,753	0	53,753
20	95/94	36,000	17,753	0	53,753
21	96/95	36,000	17,753	0	53,753
22	97/96	36,000	17,753	0	53,753
23	98/97	36,000	17,753	0	53,753
24	99/98	36,000	17,753	0	53,753
25	100/99	36,000	17,753	0	53,753
		900,000	557,568	325,000	1,782,568

\*The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimate call the Social Security Administration at 1-800-772-1213 or go to <http://socialsecurity.gov/estimator/>.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

Annuitant: Bill Simpson

Single Premium Immediate Annuity (SPIA)  
Life Annuity Joint and Survivor

Date of Birth: 02/15/1950

		M/F Ages 76/75	Retirement Income Tax Rate 35.00%	Monthly Income from SPIA 2,276	Cost Basis of SPIA 325,000			
Yr	M/F Ages	(1) Single Premium for SPIA	(2) Annualized Income from SPIA	(3) Portion of Column (2) Excludable from Income	(4) Taxable Portion of Column (2) (2) - (3)	(5) Income Tax on Column (4)	(6) Annualized After Tax Cash Flow from SPIA (2) - (5)	(7) Cumulative Annualized After Tax Cash Flow from SPIA
1	76/75	325,000	27,312	20,184	7,128	2,495	24,817	24,817
2	77/76	0	27,312	20,184	7,128	2,495	24,817	49,634
3	78/77	0	27,312	20,184	7,128	2,495	24,817	74,451
4	79/78	0	27,312	20,184	7,128	2,495	24,817	99,268
5	80/79	0	27,312	20,184	7,128	2,495	24,817	124,085
6	81/80	0	27,312	20,184	7,128	2,495	24,817	148,902
7	82/81	0	27,312	20,184	7,128	2,495	24,817	173,719
8	83/82	0	27,312	20,184	7,128	2,495	24,817	198,536
9	84/83	0	27,312	20,184	7,128	2,495	24,817	223,353
10	85/84	0	27,312	20,184	7,128	2,495	24,817	248,170
11	86/85	0	27,312	20,184	7,128	2,495	24,817	272,987
12	87/86	0	27,312	20,184	7,128	2,495	24,817	297,804
13	88/87	0	27,312	20,184	7,128	2,495	24,817	322,621
14	89/88	0	27,312	20,184	7,128	2,495	24,817	347,438
15	90/89	0	27,312	20,184	7,128	2,495	24,817	372,255
16	91/90	0	27,312	20,184	7,128	2,495	24,817	397,072
17	92/91	0	27,312	2,056	25,256	8,840	18,472	415,544
18	93/92	0	27,312	0	27,312	9,559	17,753	433,297
19	94/93	0	27,312	0	27,312	9,559	17,753	451,050
20	95/94	0	27,312	0	27,312	9,559	17,753	468,803
21	96/95	0	27,312	0	27,312	9,559	17,753	486,556
22	97/96	0	27,312	0	27,312	9,559	17,753	504,309
23	98/97	0	27,312	0	27,312	9,559	17,753	522,062
24	99/98	0	27,312	0	27,312	9,559	17,753	539,815
25	100/99	0	27,312	0	27,312	9,559	17,753	557,568

325,000	682,800	325,000	357,800	125,232	557,568
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# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Analysis

		Annual Cash Flow Required			Annual Cash Flow Provided			
Year	M/F Ages	(1) After Tax Spendable Cash Flow Required	(2) After Tax Dedicated Cash Flow Required	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) After Tax Cash Flow from Retirement Plan Assets	(6) After Tax Cash Flow from Equity Assets	(7) Total After Tax Cash Flow Provided*
1	76/75	120,000	325,000	445,000	385,817	32,911	26,272	445,000
2	77/76	123,600	0	123,600	60,817	34,646	28,137	123,600
3	78/77	127,308	0	127,308	60,817	36,626	29,865	127,308
4	79/78	131,127	0	131,127	60,817	38,711	31,599	131,127
5	80/79	135,061	0	135,061	60,817	40,907	33,337	135,061
6	81/80	139,113	0	139,113	60,817	42,994	35,302	139,113
7	82/81	143,286	0	143,286	60,817	45,412	37,057	143,286
8	83/82	147,585	0	147,585	60,817	47,681	39,087	147,585
9	84/83	152,012	0	152,012	60,817	50,335	40,860	152,012
10	85/84	156,573	0	156,573	60,817	52,786	42,970	156,573
11	86/85	161,270	0	161,270	60,817	55,320	45,133	161,270
12	87/86	166,108	0	166,108	60,817	57,933	47,358	166,108
13	88/87	171,091	0	171,091	60,817	60,176	50,098	171,091
14	89/88	176,224	0	176,224	60,817	62,915	52,492	176,224
15	90/89	181,511	0	181,511	60,817	65,171	55,523	181,511
16	91/90	186,956	0	186,956	60,817	67,404	58,735	186,956
17	92/91	192,565	0	192,565	54,472	69,594	68,499	192,565
18	93/92	198,342	0	198,342	53,753	71,711	72,878	198,342
19	94/93	204,292	0	204,292	53,753	72,949	77,590	204,292
20	95/94	210,421	0	210,421	53,753	73,988	82,680	210,421
21	96/95	216,733	0	216,733	53,753	73,897	89,083	216,733
22	97/96	223,235	0	223,235	53,753	74,452	95,030	223,235
23	98/97	229,932	0	229,932	53,753	73,650	102,529	229,932
24	99/98	236,830	0	236,830	53,753	72,464	110,613	236,830
25	100/99	243,935	0	243,935	53,753	69,740	120,442	243,935
		4,375,110	325,000	4,700,110	1,782,568	1,444,373	1,473,169	4,700,110

\*IMPORTANT NOTE: For this plan to be financially sound, column (7) must be sufficient to provide the values in column (3).

Column (1): see "Cash Flow Required" report.

Column (4): see "Expected Cash Flow" report.

Column (5): see "Summary of Retirement Plan Assets" report.

Column (6): see "Details of Equity Assets" report.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Brokerage Accounts

		Initial Cost Basis 800,000	Growth 7.00%	Retirement Income TaxRate 35.00%	Capital Gains Tax Rate 30.00%				
Yr	M/F Ages	(1) Beginning of Year Value of Asset	(2) Sale of Equities	(3) + Capital Growth	(4) + After Tax Reinvested Dividends	(5)* Net Year End Value of Assets	(6) After Tax Dividend Cash Flow	(7) + After Tax Equity Sales Cash Flow	(8) = Combined After Tax Cash Flow
1	76/75	1,100,000	28,613	74,997	0	1,137,786	0	26,272	26,272
2	77/76	1,137,786	31,075	77,470	0	1,175,300	0	28,137	28,137
3	78/77	1,175,300	33,426	79,931	0	1,212,641	0	29,865	29,865
4	79/78	1,212,641	35,820	82,377	0	1,249,754	0	31,599	31,599
5	80/79	1,249,754	38,251	84,805	0	1,286,586	0	33,337	33,337
6	81/80	1,286,586	40,976	87,193	0	1,322,807	0	35,302	35,302
7	82/81	1,322,807	43,489	89,552	0	1,358,603	0	37,057	37,057
8	83/82	1,358,603	46,354	91,857	0	1,393,575	0	39,087	39,087
9	84/83	1,393,575	48,942	94,124	0	1,427,966	0	40,860	40,860
10	85/84	1,427,966	51,959	96,320	0	1,461,285	0	42,970	42,970
11	86/85	1,461,285	55,068	98,435	0	1,493,367	0	45,133	45,133
12	87/86	1,493,367	58,279	100,456	0	1,524,027	0	47,358	47,358
13	88/87	1,524,027	62,154	102,331	0	1,552,472	0	50,098	50,098
14	89/88	1,552,472	65,628	104,079	0	1,578,991	0	52,492	52,492
15	90/89	1,578,991	69,926	105,635	0	1,602,590	0	55,523	55,523
16	91/90	1,602,590	74,486	106,967	0	1,622,808	0	58,735	58,735
17	92/91	1,622,808	87,442	107,476	0	1,630,521	0	68,499	68,499
18	93/92	1,630,521	93,613	107,584	0	1,632,158	0	72,878	72,878
19	94/93	1,632,158	100,256	107,233	0	1,626,841	0	77,590	77,590
20	95/94	1,626,841	107,432	106,359	0	1,613,575	0	82,680	82,680
21	96/95	1,613,575	116,366	104,805	0	1,589,999	0	89,083	89,083
22	97/96	1,589,999	124,757	102,567	0	1,556,050	0	95,030	95,030
23	98/97	1,556,050	135,242	99,457	0	1,508,863	0	102,529	102,529
24	99/98	1,508,863	146,561	95,361	0	1,446,731	0	110,613	110,613
25	100/99	1,446,731	160,262	90,053	0	1,366,198	0	120,442	120,442
		1,856,377			0		0	1,473,169	1,473,169

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

\*Column (5) has been reduced by a 0.75% management fee.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Defined Contribution Plan Assets for Bill Simpson (IRA)

		Retirement Plan Assets Initial Value 1,200,000	Retirement Plan Assets Cost Basis 0	Retirement Plan Assets Yield 7.00%			Retirement Income Tax Rate 35.00%		
Year	M/F Ages	(1) Beginning of Year Value of Retirement Plan Assets	(2) Before Tax Required Minimum Distributions	(3) Before Tax Distribution	(4) After Tax Cash Flow from Retirement Plan Assets	(5) Year End Retirement Plan Assets	(6) Income Tax Due If Retirement Plan Assets Are Liquidated	(7) Year End Value of Retirement Plan Assets If Liquidated (5) - (6)	
1	76/75	1,200,000	50,633	50,633	32,911	1,220,599	427,210	793,389	
2	77/76	1,220,599	53,301	53,301	34,646	1,239,641	433,874	805,767	
3	78/77	1,239,641	56,347	56,347	36,626	1,256,629	439,820	816,809	
4	79/78	1,256,629	59,556	59,556	38,711	1,271,262	444,942	826,320	
5	80/79	1,271,262	62,934	62,934	40,907	1,283,214	449,125	834,089	
6	81/80	1,283,214	66,145	66,145	42,994	1,292,497	452,374	840,123	
7	82/81	1,292,497	69,865	69,865	45,412	1,298,405	454,442	843,963	
8	83/82	1,298,405	73,356	73,356	47,681	1,300,971	455,340	845,631	
9	84/83	1,300,971	77,439	77,439	50,335	1,299,360	454,776	844,584	
10	85/84	1,299,360	81,210	81,210	52,786	1,293,645	452,776	840,869	
11	86/85	1,293,645	85,108	85,108	55,320	1,283,436	449,203	834,233	
12	87/86	1,283,436	89,128	89,128	57,933	1,268,325	443,914	824,411	
13	88/87	1,268,325	92,578	92,578	60,176	1,248,614	437,015	811,599	
14	89/88	1,248,614	96,792	96,792	62,915	1,223,206	428,122	795,084	
15	90/89	1,223,206	100,263	100,263	65,171	1,192,537	417,388	775,149	
16	91/90	1,192,537	103,699	103,699	67,404	1,156,319	404,712	751,607	
17	92/91	1,156,319	107,067	107,067	69,594	1,114,279	389,998	724,281	
18	93/92	1,114,279	110,325	110,325	71,711	1,066,174	373,161	693,013	
19	94/93	1,066,174	112,229	112,229	72,949	1,013,066	354,573	658,493	
20	95/94	1,013,066	113,828	113,828	73,988	954,968	334,239	620,729	
21	96/95	954,968	113,687	113,687	73,897	893,419	312,697	580,722	
22	97/96	893,419	114,541	114,541	74,452	827,149	289,502	537,647	
23	98/97	827,149	113,308	113,308	73,650	758,081	265,328	492,753	
24	99/98	758,081	111,483	111,483	72,464	686,671	240,335	446,336	
25	100/99	686,671	107,292	107,292	69,740	615,286	215,350	399,936	
		2,222,114	2,222,114		1,444,373				

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (5) has been reduced by an assumed management fee of 0.75%.

Column (6) illustrates the deferred income tax still due on the Retirement Plan.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Liquid Assets

Year	M/F Ages	(1) Year End Value of Retirement Plan Assets	+	(2) Year End Value of Equity Assets	=	(3) Total Liquid Assets
1	76/75	793,389		1,137,786		1,931,175
2	77/76	805,767		1,175,300		1,981,067
3	78/77	816,809		1,212,641		2,029,450
4	79/78	826,320		1,249,754		2,076,074
5	80/79	834,089		1,286,586		2,120,675
6	81/80	840,123		1,322,807		2,162,930
7	82/81	843,963		1,358,603		2,202,566
8	83/82	845,631		1,393,575		2,239,206
9	84/83	844,584		1,427,966		2,272,550
10	85/84	840,869		1,461,285		2,302,154
11	86/85	834,233		1,493,367		2,327,600
12	87/86	824,411		1,524,027		2,348,438
13	88/87	811,599		1,552,472		2,364,071
14	89/88	795,084		1,578,991		2,374,075
15	90/89	775,149		1,602,590		2,377,739
16	91/90	751,607		1,622,808		2,374,415
17	92/91	724,281		1,630,521		2,354,802
18	93/92	693,013		1,632,158		2,325,171
19	94/93	658,493		1,626,841		2,285,334
20	95/94	620,729		1,613,575		2,234,304
21	96/95	580,722		1,589,999		2,170,721
22	97/96	537,647		1,556,050		2,093,697
23	98/97	492,753		1,508,863		2,001,616
24	99/98	446,336		1,446,731		1,893,067
25	100/99	399,936		1,366,198		1,766,134

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (2.00% Growth)	(2) Total Illiquid Assets
1	76/75	1,530,000	1,530,000
2	77/76	1,560,600	1,560,600
3	78/77	1,591,812	1,591,812
4	79/78	1,623,648	1,623,648
5	80/79	1,656,121	1,656,121
6	81/80	1,689,244	1,689,244
7	82/81	1,723,029	1,723,029
8	83/82	1,757,489	1,757,489
9	84/83	1,792,639	1,792,639
10	85/84	1,828,492	1,828,492
11	86/85	1,865,061	1,865,061
12	87/86	1,902,363	1,902,363
13	88/87	1,940,410	1,940,410
14	89/88	1,979,218	1,979,218
15	90/89	2,018,803	2,018,803
16	91/90	2,059,179	2,059,179
17	92/91	2,100,362	2,100,362
18	93/92	2,142,369	2,142,369
19	94/93	2,185,217	2,185,217
20	95/94	2,228,921	2,228,921
21	96/95	2,273,500	2,273,500
22	97/96	2,318,970	2,318,970
23	98/97	2,365,349	2,365,349
24	99/98	2,412,656	2,412,656
25	100/99	2,460,909	2,460,909

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of CHEIFS Plan (Principal Residence)

		Plan Start Age 76	Origination Fee 1.50%	Other Fees \$2,000	Maximum Combined Loan To Value 50.00%	CHEIFS Preferred Return 12.99%	CHEIFS Factor 2.25		
Year	M/F Ages	(1) Principal Residence Value (2.00% Growth)	(2) Maximum Projected Liability to CHEIFS	(3) Liability to CHEIFS @ Preferred Return of 12.99%	(4) Amount Due to CHEIFS if Liquidated (Lesser of Col 2 or 3)	(5) CHEIFS APR	(6) CHEIFS Effective Equity Share Percent	(7) Client's Net Asset Equity	(8) Expected Income Provided by CHEIFS
1	76/75	1,530,000	761,653	375,069	375,069	15.41%	24.51%	1,154,931	325,000
2	77/76	1,560,600	776,886	423,791	423,791	14.19%	27.16%	1,136,809	0
3	78/77	1,591,812	792,424	478,841	478,841	13.79%	30.08%	1,112,971	0
4	79/78	1,623,648	808,272	541,043	541,043	13.59%	33.32%	1,082,605	0
5	80/79	1,656,121	824,438	611,324	611,324	13.47%	36.91%	1,044,797	0
6	81/80	1,689,244	840,927	690,735	690,735	13.39%	40.89%	998,509	0
7	82/81	1,723,029	857,745	780,462	780,462	13.33%	45.30%	942,567	0
8	83/82	1,757,489	874,900	881,844	874,900	13.18%	49.78%	882,589	0
9	84/83	1,792,639	892,398	996,395	892,398	11.88%	49.78%	900,241	0
10	85/84	1,828,492	910,246	1,125,827	910,246	10.85%	49.78%	918,246	0
11	86/85	1,865,061	928,451	1,272,072	928,451	10.01%	49.78%	936,610	0
12	87/86	1,902,363	947,020	1,437,314	947,020	9.32%	49.78%	955,343	0
13	88/87	1,940,410	965,960	1,624,022	965,960	8.74%	49.78%	974,450	0
14	89/88	1,979,218	985,280	1,834,982	985,280	8.24%	49.78%	993,938	0
15	90/89	2,018,803	1,004,985	2,073,346	1,004,985	7.82%	49.78%	1,013,818	0
16	91/90	2,059,179	1,025,085	2,342,674	1,025,085	7.44%	49.78%	1,034,094	0
17	92/91	2,100,362	1,045,587	2,646,987	1,045,587	7.12%	49.78%	1,054,775	0
18	93/92	2,142,369	1,066,498	2,990,831	1,066,498	6.82%	49.78%	1,075,871	0
19	94/93	2,185,217	1,087,828	3,379,340	1,087,828	6.57%	49.78%	1,097,389	0
20	95/94	2,228,921	1,109,585	3,818,316	1,109,585	6.33%	49.78%	1,119,336	0
21	96/95	2,273,500	1,131,776	4,314,315	1,131,776	6.12%	49.78%	1,141,724	0
22	97/96	2,318,970	1,154,412	4,874,745	1,154,412	5.93%	49.78%	1,164,558	0
23	98/97	2,365,349	1,177,500	5,507,974	1,177,500	5.76%	49.78%	1,187,849	0
24	99/98	2,412,656	1,201,050	6,223,460	1,201,050	5.60%	49.78%	1,211,606	0
25	100/99	2,460,909	1,225,071	7,031,887	1,225,071	5.45%	49.78%	1,235,838	0

Please see the accompanying CHEIFS ("Converting Home Equity Into Financial Success") proposal from Cornerstone.

Date: 03/23/2026



# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## CHEIFS Plan vs. Reverse Mortgage and a HELOC (Principal Residence)

		CHEIFS Origination Fee 1.50%	CHEIFS Other Fees \$2,000	Initial Reverse Mortgage Insurance Premium \$24,982	Reverse Mortgage Origination Fee \$6,000	Reverse Mortgage Closing Costs \$2,000	Reverse Mortgage Interest Rate 8.00%	HELOC Origination Fee 2.00%	HELOC Other Fees \$6,000	HELOC Interest Rate 8.00%	
		Liability			APR			Cash Provided			
Yr	M/F Ages	(1) Principal Residence Value (2.00% Growth)	(2) Amount Due to CHEIFS if Liquidated	(3) Reverse Mortgage Loan Balance	(4) HELOC Loan Balance	(5) CHEIFS APR	(6) Reverse Mortgage APR	(7) HELOC APR	(8) Income Provided by CHEIFS	(9) Income Provided by Reverse Mortgage	(10) Income Provided by HELOC
1	76/75	1,530,000	375,069	351,000	325,000	15.41%	20.20%	11.85%	325,000	292,018	286,500
2	77/76	1,560,600	423,791	379,080	325,000	14.19%	13.94%	9.92%	0	0	-26,000
3	78/77	1,591,812	478,841	409,406	325,000	13.79%	11.92%	9.28%	0	0	-26,000
4	79/78	1,623,648	541,043	442,159	325,000	13.59%	10.93%	8.96%	0	0	-26,000
5	80/79	1,656,121	611,324	477,532	325,000	13.47%	10.34%	8.77%	0	0	-26,000
6	81/80	1,689,244	690,735	515,734	325,000	13.39%	9.94%	8.64%	0	0	-26,000
7	82/81	1,723,029	780,462	556,993	325,000	13.33%	9.66%	8.55%	0	0	-26,000
8	83/82	1,757,489	874,900	601,552	325,000	13.18%	9.45%	8.48%	0	0	-26,000
9	84/83	1,792,639	892,398	649,677	325,000	11.88%	9.29%	8.43%	0	0	-26,000
10	85/84	1,828,492	910,246	701,651	325,000	10.85%	9.16%	8.38%	0	0	-26,000
11	86/85	1,865,061	928,451	757,783	322,285	10.01%	9.06%	8.35%	0	0	-28,617
12	87/86	1,902,363	947,020	818,405	319,345	9.32%	8.97%	8.32%	0	0	-28,617
13	88/87	1,940,410	965,960	883,878	316,160	8.74%	8.89%	8.30%	0	0	-28,617
14	89/88	1,979,218	985,280	954,588	312,712	8.24%	8.83%	8.27%	0	0	-28,617
15	90/89	2,018,803	1,004,985	1,030,955	308,977	7.82%	8.77%	8.26%	0	0	-28,617
16	91/90	2,059,179	1,025,085	1,113,431	304,932	7.44%	8.72%	8.24%	0	0	-28,617
17	92/91	2,100,362	1,045,587	1,202,506	300,552	7.12%	8.68%	8.23%	0	0	-28,617
18	93/92	2,142,369	1,066,498	1,298,706	295,808	6.82%	8.64%	8.21%	0	0	-28,617
19	94/93	2,185,217	1,087,828	1,402,603	290,670	6.57%	8.61%	8.20%	0	0	-28,617
20	95/94	2,228,921	1,109,585	1,514,811	285,105	6.33%	8.58%	8.19%	0	0	-313,722
21	96/95	2,273,500	1,131,776	1,635,996	0	6.12%	8.55%	0.00%	0	0	0
22	97/96	2,318,970	1,154,412	1,766,876	0	5.93%	8.53%	0.00%	0	0	0
23	98/97	2,365,349	1,177,500	1,908,226	0	5.76%	8.50%	0.00%	0	0	0
24	99/98	2,412,656	1,201,050	2,060,884	0	5.60%	8.48%	0.00%	0	0	0
25	100/99	2,460,909	1,225,071	2,225,754	0	5.45%	8.46%	0.00%	0	0	0

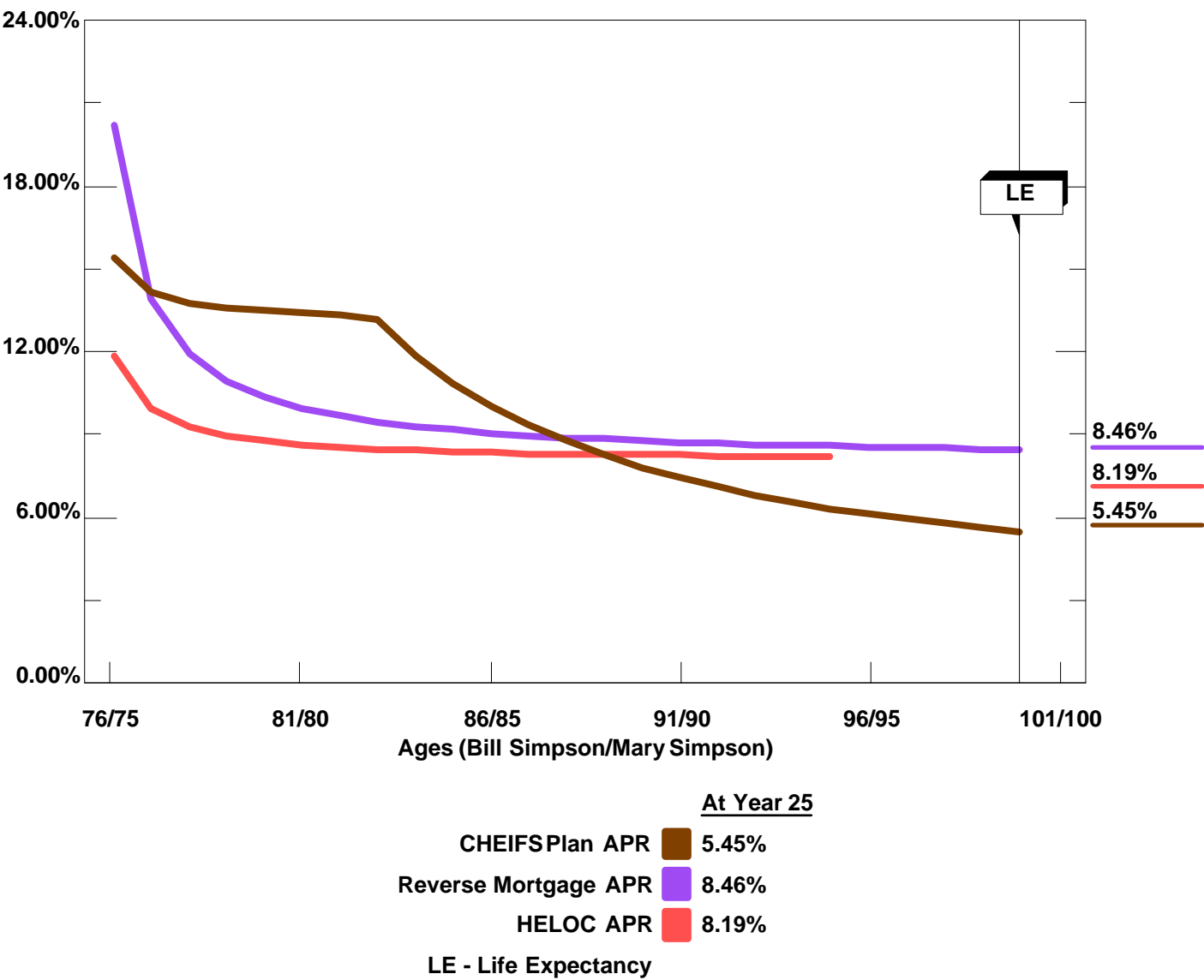
Please see the accompanying CHEIFS ("Converting Home Equity Into Financial Success") proposal from Cornerstone.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## CHEIFS Plan - APR Comparison (Principal Residence) 25 Year Analysis



# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Liabilities

Year	M/F Ages	(1) Principal Residence Liability to CHEIFS Plan	(2)  Total Liabilities
1	76/75	375,069	375,069
2	77/76	423,791	423,791
3	78/77	478,841	478,841
4	79/78	541,043	541,043
5	80/79	611,324	611,324
6	81/80	690,735	690,735
7	82/81	780,462	780,462
8	83/82	874,900	874,900
9	84/83	892,398	892,398
10	85/84	910,246	910,246
11	86/85	928,451	928,451
12	87/86	947,020	947,020
13	88/87	965,960	965,960
14	89/88	985,280	985,280
15	90/89	1,004,985	1,004,985
16	91/90	1,025,085	1,025,085
17	92/91	1,045,587	1,045,587
18	93/92	1,066,498	1,066,498
19	94/93	1,087,828	1,087,828
20	95/94	1,109,585	1,109,585
21	96/95	1,131,776	1,131,776
22	97/96	1,154,412	1,154,412
23	98/97	1,177,500	1,177,500
24	99/98	1,201,050	1,201,050
25	100/99	1,225,071	1,225,071

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Hypothetical Net Worth (After Providing Required Cash Flow)

Year	M/F Ages	(1) Year End Net Equity of Illiquid Assets	+	(2) Year End Value of Taxable Retirement Plan Assets	+	(3) Year End Value of Equity Assets	=	(4) Year End Hypothetical Net Worth
1	76/75	1,154,931		793,389		1,137,786		3,086,106
2	77/76	1,136,809		805,767		1,175,300		3,117,876
3	78/77	1,112,971		816,809		1,212,641		3,142,421
4	79/78	1,082,605		826,320		1,249,754		3,158,679
5	80/79	1,044,797		834,089		1,286,586		3,165,472
6	81/80	998,509		840,123		1,322,807		3,161,439
7	82/81	942,567		843,963		1,358,603		3,145,133
8	83/82	882,589		845,631		1,393,575		3,121,795
9	84/83	900,241		844,584		1,427,966		3,172,791
10	85/84	918,246		840,869		1,461,285		3,220,400
11	86/85	936,610		834,233		1,493,367		3,264,210
12	87/86	955,343		824,411		1,524,027		3,303,781
13	88/87	974,450		811,599		1,552,472		3,338,521
14	89/88	993,938		795,084		1,578,991		3,368,013
15	90/89	1,013,818		775,149		1,602,590		3,391,557
16	91/90	1,034,094		751,607		1,622,808		3,408,509
17	92/91	1,054,775		724,281		1,630,521		3,409,577
18	93/92	1,075,871		693,013		1,632,158		3,401,042
19	94/93	1,097,389		658,493		1,626,841		3,382,723
20	95/94	1,119,336		620,729		1,613,575		3,353,640
21	96/95	1,141,724		580,722		1,589,999		3,312,445
22	97/96	1,164,558		537,647		1,556,050		3,258,255
23	98/97	1,187,849		492,753		1,508,863		3,189,465
24	99/98	1,211,606		446,336		1,446,731		3,104,673
25	100/99	1,235,838		399,936		1,366,198		3,001,972

Column (4) has been reduced by income tax due if tax deferred assets are liquidated.

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Transfer Taxation of Retirement Plan Assets

		Plan Assets Initial Value 1,200,000	Plan Assets Cost Basis 0	Plan Assets Yield 7.00%	Heirs' Income Tax Rate 35.00%		
Year	M/F Ages	(1) Plan Assets in Estate	(2) Estate Tax on Plan Assets	(3) Income Tax on Plan Assets	(4) Total Taxes Attributed to Plan Assets	(5) Heirs After Tax Plan Assets (1) - (4)	(6) Percent Loss Due to Tax
1	76/75	1,220,599	0	427,210	427,210	793,389	35%
2	77/76	1,239,641	0	433,874	433,874	805,767	35%
3	78/77	1,256,629	0	439,820	439,820	816,809	35%
4	79/78	1,271,262	0	444,942	444,942	826,320	35%
5	80/79	1,283,214	0	449,125	449,125	834,089	35%
6	81/80	1,292,497	0	452,374	452,374	840,123	35%
7	82/81	1,298,405	0	454,442	454,442	843,963	35%
8	83/82	1,300,971	0	455,340	455,340	845,631	35%
9	84/83	1,299,360	0	454,776	454,776	844,584	35%
10	85/84	1,293,645	0	452,776	452,776	840,869	35%
11	86/85	1,283,436	0	449,203	449,203	834,233	35%
12	87/86	1,268,325	0	443,914	443,914	824,411	35%
13	88/87	1,248,614	0	437,015	437,015	811,599	35%
14	89/88	1,223,206	0	428,122	428,122	795,084	35%
15	90/89	1,192,537	0	417,388	417,388	775,149	35%
16	91/90	1,156,319	0	404,712	404,712	751,607	35%
17	92/91	1,114,279	0	389,998	389,998	724,281	35%
18	93/92	1,066,174	0	373,161	373,161	693,013	35%
19	94/93	1,013,066	0	354,573	354,573	658,493	35%
20	95/94	954,968	0	334,239	334,239	620,729	35%
21	96/95	893,419	0	312,697	312,697	580,722	35%
22	97/96	827,149	0	289,502	289,502	537,647	35%
23	98/97	758,081	0	265,328	265,328	492,753	35%
24	99/98	686,671	0	240,335	240,335	446,336	35%
25	100/99	615,286	0	215,350	215,350	399,936	35%

# Analysis of: CHEIFS+SPIA

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Wealth Transfer Summary (After Providing Required Cash Flow)

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) YearEnd Wealth Transferred to Heirs
1	76/75	3,513,316	427,210	3,086,106	0	3,086,106
2	77/76	3,551,750	433,874	3,117,876	0	3,117,876
3	78/77	3,582,241	439,820	3,142,421	0	3,142,421
4	79/78	3,603,621	444,942	3,158,679	0	3,158,679
5	80/79	3,614,597	449,125	3,165,472	0	3,165,472
6	81/80	3,613,813	452,374	3,161,439	0	3,161,439
7	82/81	3,599,575	454,442	3,145,133	0	3,145,133
8	83/82	3,577,135	455,340	3,121,795	0	3,121,795
9	84/83	3,627,567	454,776	3,172,791	0	3,172,791
10	85/84	3,673,176	452,776	3,220,400	0	3,220,400
11	86/85	3,713,413	449,203	3,264,210	0	3,264,210
12	87/86	3,747,695	443,914	3,303,781	0	3,303,781
13	88/87	3,775,536	437,015	3,338,521	0	3,338,521
14	89/88	3,796,135	428,122	3,368,013	0	3,368,013
15	90/89	3,808,945	417,388	3,391,557	0	3,391,557
16	91/90	3,813,221	404,712	3,408,509	0	3,408,509
17	92/91	3,799,575	389,998	3,409,577	0	3,409,577
18	93/92	3,774,203	373,161	3,401,042	0	3,401,042
19	94/93	3,737,296	354,573	3,382,723	0	3,382,723
20	95/94	3,687,879	334,239	3,353,640	0	3,353,640
21	96/95	3,625,142	312,697	3,312,445	0	3,312,445
22	97/96	3,547,757	289,502	3,258,255	0	3,258,255
23	98/97	3,454,793	265,328	3,189,465	0	3,189,465
24	99/98	3,345,008	240,335	3,104,673	0	3,104,673
25	100/99	3,217,322	215,350	3,001,972	0	3,001,972

### Summary at Life Expectancy (Year 17)

\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

Total Estate Assets	\$ 3,799,575
Wealth Transferred to Heirs	\$ 3,409,577